Fleming Establish Most Upto-Date Plant.

new electric garage and batter; service station, the service of which will be essentially for owners of elechas just been opened on in the Mt. Pleasant section, by John A. Sterrett and Robert F. Fleming.

No expense has been spared by the owners to make it replete with every innovation that will help to make for the comfort and convenience of and best possible service to patrons. Before the plans were drawn up Mr.

Sterrett and Mr. Fleming, both of whom are electrical engineers and pecutiarly well fitted for the joint direction of this plant, traveled over the coun-

of this plant, traveled over the country, visiting the biggest electric garages of the principal cities and noting the desirable points in the construction and service of each.

The finished work is the embodiment of all that is newest and most desirable in such an establishment.

A ladies' waiting and rest room is part of the scheme, and in order to assure for it every feminine essential, the plans were prepared and are being carried into effect by a woman. Soft hangings and quiet colors will prevail, a telephone will be installed, and the furniture selected is such as will be consistent with the atmosphere of "rest."

"rest."
The garage has its own transforming plant, an air compression system, a vacuum cleaning system for cleaning the upholstery in cars, and a complete power and heating plant.
There is a machine shop in which any and all parts may be made, and a wood turning shop is under construction. In the rear bf the power plant there is a fifty-ton coal bin.

In the battery shop there is a separate room, isolated by partitions of glass, in which new batteries will be given the forming charge. This saves the employes from inhaling the pungent fumes of the acid, which are highly injurious to the throat and lungs of the shop workers. Every consideration is given to employes, their health and comfort, mentally as well as physically.

The building is re-enforced concrete throughout, and forty tons of steel was used in its construction.

If the Messrs. Sterrett and Fieming are enthusiastic, certainly their enthusiasm is justified, for no one who has seen the plant with appreciative eyes may come away without tribute to this remarkable culmination of unusually well-laid plans.

Strangely enough, however, neither gentleman is thoroughly satisfied. Each is still on the lookout for the mite suggestion or the big idea which may improve this plant.

## PACKARD TWIN-SIX

Impossible to Maintain Original Figures Because of Higher Cost of Materials.

Coincident with the beginning of factory shipments of the Packard twin-six comes the apnouncement of an advance in the prices of these twelve-cylinder cars. The model "1-25" open cars are advanced from \$2,600 to \$2,750 and the "1-35" open cars from \$2,950 to \$3,150, effective at once. These increases apply also to enclosed cars.

based on the use of greatly improved manufacturing facilities made possible by the fact that the Packard company trebling its output of cars this

by the fact that the Packard company is trebling its output of cars this season. But in view of the tremendous advance in the cost of raw materials it soon became evident that it would be impossible to maintain the original prices.

"Obviously, there was but one choice," said Mr. Macauley, vice president of the company. "The success of the Packard company, from first to last, is due to the quality we have put into the cars, and any compromise in this regard is out of the question. We have increased the price, but only in such measure as to correspond with the advance in materials.

"The cost of aluminum has advanced to per car, consisting of approximately 200 pounds of castings, which have increased 12 cents per pound; 110 pounds of sheet aluminum, which has advanced it cents per pound. There are approximately 40 per pound. There are approximatel

### **Auto Accessories** Miller Brothers Weekly Bargains Everything for the Motorist Carried in Stock.

Combination Horn and \$2.98 Acaman Model ... 980 anizers, \$1.15... 990 Pedal Grips, clamp on, 690 Pedal Grips, slip on, Galvanized Quart 28c Auto Gloss Body Polish, 39c Auto Gloss Body Polish, 49c Firestone Cementless 39c

MILLER BROS. Auto and Supply House,

### 61 Pierce St. N. E. 1105 14th St. N. W.

# NEW ELECTRIC GARAGE STATION IS OPENED John A. Sterrett and Robert F. STATION A. Sterrett and Robert F. STATION IS OPENED John A. Sterrett and Robert F. Jang Fables MITCHELL, ON GALLON FIRESTONE SALES OF GAS, GOES 18 MILES CONVENTION CLO Then Car Is Turned Round and Every State in Union and

### Tale of the Bargain Benny

By MONTE W. SOHN,

Once upon a time there was a Gink who had a Saving Tendency. His particular form of this affliction was You Can Euy It Cheater Somewhere Else. He was Jerry to the Purchasing Power of every Fraction of Kale from the lowly Jit to King Cartwheel, and every time he soundered Two Bits the Eagle would Flap its Winss and Scream.

It was absolutely impossible to foot this Bargain Benny. He Knew Values, and he was Next to His Money's Worth. Every morning he used to Blow in, a Couple of Cents on the early Newscappers so that he could look for Bargains. But he never looked for them in the Advertising Columns. He Found them under the caption. "Voluntary Feltitions in Bankruptcy." In Short, the B. B. was Fielding Loo in the Commercial League where every Assist is a Futout.

He mover overlooked a Bet. The week before he got Married he made his from her Employers at an Increase in Salary, so you see he Never Played With. Them.

Then, one night when he wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge. He wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge He wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge He wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge He wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge He wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge He wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge He wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge He wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge He wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge He wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge He wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge He wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge He wasn't attending an Auction Sale he saw an Automobile. It wasn't a Plunge

First Sight, but it wasn't a Plunge. He was a Great Exponent of the Belief that the Head should Rule the Hoart, so, although the Flock of American Eagles in his Avison of American

Heart, so, although the Flock of American Eagles in his Aviary was a large one, he Thought it Over.

He Visited all the Local Dealers and Corralled a Bale of Catalogs.

Then he looked over the Medium Priced Cars. They all looked pretty good, but the B. B. knew Every Dealer was Making Money on his cars. He wasn't fooled as easy as that, so he

er was Making Money on his cars. He wasn't fooled as easy as that, so he Lay Low and Studied the Dope.

Three Weeks Later he was Josh to the Game, and when he bought a newspaper he used to Lamp the Second Hand Cars For Sale. But He didn't Fall for Most of the Guff-he was waiting for a Live One.

One Lovely Day he saw an advertisement.

For Sale Chear:

One Lovely Day in e saw an activities ment.

For Sale Cheap:
Brand New. 1916 Model PLOPP, Roadster: One Man Top. Self Starter. Etc., complete. Must sell at Onco owing to Death of Parqents. Willing to sell for \$250. Carrie Cole. 713 Lenore street.

\* \* The maid said Miss Cole would be down in a minute. When she Sweot In. the B. B. Pulled a Melancholy Look. She Was Set in Mourning Borders and there was a Tear in her Startoard Optic.

"You see." She Sniffed. "the car makes me think of my dear ones," and Came to Conclusion in a Sob on the B. B.'s shoulder. He Comforted her and asked her would she take \$25. She shook her head, and when she Came Up for Air, she ptok him down to see the PLOPP.

It was Nifty. It wasn't a Big Car, but

PLOPP.
It was Nifty. It wasn't a Big Car, but it would Hold Two People Nicely, and it Cost a Thousand in the Spring. The B. B. Bought.
He was Mighty Proud. Everybody Said he was Lucky to Fall into such a Cinch. When he got so that he could Turn it Around without going to the End of the Block. he Thought he'd take his Wife on a Trib to the Next Townthirty Miles Away.
He Did.

thirty Miles Away.

He Did.

The Birds Were Sinsing, the Fields Were Green, and the PLOPP ran Almost officer Miles Before he had to Pour in another Gallon of Gasolene. By and Bye the Hundred Foot Spire of the Methodist Church in the Next Town Hove in Sisht. Ten minutes Later They were Dining in the Mansion House restaurant on the Sinday Special Table de Hoot 40 cents. Outside the car was Drawing the Crowds, and the B. Swelled with Pride.

It was a Nice Ohner. Just as they reached the Salad, a Tall, Convincing delights to attend the shows.

## **WINS WAR HONORS**

Leading British Automobile Magazine Gives America the Palm in High Praise.

An American motor truck has carried off the honors in the European war. It is the leading British automobile magazine that gives America the palm, while the rest of the English motor journals

zine that gives America the paim, while the rest of the English motor journals are grieving mournfully over the "Yankee" motor truck invasion with alleged inferior products.

"It is pretty generally admitted," says the Automobile Engineer, of London, "that the vehicles giving the best service in war conditions are the Jeffery Quads."

"These vehicles," continues the Automobile Engineer, "were called upon to carry a load of two tons anywhere where it could be taken by a mule team, and it is understood that before being adopted by the United States army these vehicles were subjected to this and other most stringent tests. When it is borne in mind that, after all, mechanical transport in its present form has not aimed at competing with animal traction on its own ground, the performance of the Jeffery Quad is undoubtedly remarkable."

The motor truck in question possesses its unusual traction qualities from the fact of having power applied to all four wheels and a positive nonslipping drive to each road wheel.

1916 PAIGE Touring. 7 passenger, one-man HUDSON 4-cylinder Touring. fully 109.
1916 CHALMERS Roadster, run about 1609 pad, \$350.
1916 OVERLAND Touring, \$250.

a low price.

1914 STUTZ Runabout, \$1350 medel, \$750.

HUP Coupe, with extra runabout body,

1916 IMPERIAL Roadster, brand new, at a ridiculously low price, 1918 CHEWROLUTT Touring, \$455. 1914 HUDSON "6" Touring.

1916 PAIGE Touring, 7 passenger, one-man HUDSON 4-cylinder Touring, July equipment, and the part of th

FIAT Landaulet, in elegant shape, 1813 RISGAL Coupe, only \$300.
1914 REGAL Touring, 1830.
1914 REGAL Touring, 1830.
1914 HAYNES Touring, selectric lights and 1914 KRIT Roadster, 1800.
1913 KRIT Roadster, 1800.
1914 MERCER Runabout, at a bargain, 1815 JEFFRIES Touring, 5000.
1915 MICHIGAN, electric lights and starter, 1840.

1912 Lion—4-cylinder, 20 H. P., five-passenger touring. 2550
1913 Herrenchoff—6-cylinder, 26 H. P., five-passenger touring. 2606

1912 Stearns—4-cylinder, 30-60 H. P. seven-passenger touring

LIMOUSINES CARS OF MANY DIP FERENT MAKES AT VERY LOW PRICES.
TRUCKS AND DELIVERY WAGONS FROM 1000 POUNDS TO I TONS.
TO MENTION ALL THE CARS WE HAVE ON OUR PLOORS WOULD TAKE

Gorson's Automobile Exchange 238-240 N. Broad St., Philadelphia

Big Sale of Second-Hand Cars at Rock Bottom Prices All Makes-All Prices-Within the Reach of Any Man

1914 Studebaker-4-cylinder, 36 H. P., five-passenger touring ......8425 1915 Studebaker-4-cylinder. 36 H. P., three-passenger

1915 Argo Runabout - 4-cylinder

1912 Gverland Runabout—4-cylinder, 50 H. P. 1912 Fullman—4-cylinder, 40 H. P. five-passenger tour-ing Several 1912, 1918, and 1914 Fords nd roadster body equipments.

Also a number of strong chassis that Miller Bros. Automobile & Supply House 61 Pierce St. N. E.

Beats Own Record on Next

Traveling 31.4 miles on two gallons of gasolene over roads twelve miles of the annual sales convention of the Fire-which were rough, the Mitchell "Six of stone Tire and Rubber Company at Sixteen." with three passengers, made a Akron. Ohio. For three days branch

turn was taken, covering the rough road leading to Laytonsville, six miles beyond.

Just this side of the latter town the car came to a ston. The speedometer showed its miles.

The car was then turned around, passengers and driver pushing it about, and another sallon of gasolene put into the tank.

The same course was followed on the return trin, and two-tenths of a mile this side of the starting point, the car came to a stop after traveling its miles making a decidedly consistent record of 31, miles on the two gailons of gas.

The driver was not permitted to cut off his motor on any of the hills, and was not allowed to slip his clutch.

The car weighted about 3,000 pounds, and the occupants more than 500 pounds. Considering its weight and the difficult traval on the other side of Olney, the performance of the Mitchell is considered a most creditable one.

### Frank S. Long Appointed As Southern Traveler

Frank S. Long, of this city, has been appointed Southern traveler for the Handee Manufacturing Company, and will work under the direction of Manager W. E. Johnston, at Atlanta, covager W. E. Johnston, at Atlanta, covering Georgia, Mississippi, and Tennessee. Mr. Long is a well-known motorcycle man, having been active assistant in sales and advertising at the local Indian agency of Osborne & Leishear for several years. He was one of the three riders to carry the White House message over the first relay from Washington to Baltimore in the transcontinental relay to California in June this year.

Then Car is Turned Round and Every State in Union and Six Foreign Countries Represented at Meeting.

Akron, Onio. For three days branch imanagers and salesmen from every branch in its world-wide organization attended the various activities. Every State in the Union and six foreign countries were represented. Five hundred men constituted the total attend-

These men attended general confer-ence each day, where they were ad-dressed by company executives, branch managers, and salesmen. The subjects included carriage, motorcycle, bicycle, included carriage, motorcycle, bleyele, motor, and pneumatic tires, acessories, rims, exports, adjustments, credits, advertising, and factory and branch of fedency. To balance this theoretical side of the tire business each man spent a certain amount of time in the factory, where he studied from every angle the detailed construction and manufacture of Firectone tires.

In this infimate study of business conditions in general and the tire business in particular these men gained a large amount of invaluable information. This information will in turn be given by each salesman to the customers in his territory.

The mes in attendance saw at the

**FREE SERVICE** 

**AUTO OWNERS** BRING YOUR CAR TO US.

FREE Advice Minor Repairs All Makes of Cars

Repaired It is the ability to secure satis-actory service that makes the

23 Years in Business MILLER BROS. **AUTO & SUPPLY HOUSE.** 61 Pierce St. N. E. Phone Lincoln 4060

home plant, in Akron, five large additions under construction—additions that will provide over seven acros of additional floor space and which will allow an increase in the output of Firestone pneumatic tires from 7,500 to 12,000 per day.

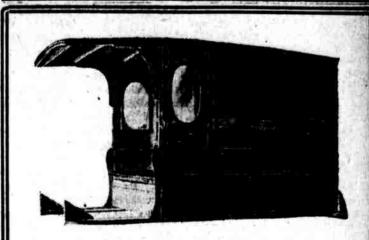
A new nurses' quarters for the casualty Hospital en on the Casualty Ho

pneumatic tires from 7,500 to 12,000 per day.

The social side of this convention was not neglected. Dinners and outings at the lakes around Akron, theater parties, and banquets at local hotels featured the entire week. Conviviality and sood fellowship were dominant during the entire progress of the convention. Company officials unanimously agreed that in point of attendance, interest aroused, and results accomplished, it was the biggest and must successful convention ever held by the Firestone company.

Are Now Completed

A new nurses' quarters for the women on the Casualty Hospital staff has
just been completed at 212 Fighth street
northeast, and the old quarters in the
Casualty Hospital building proper will
be readjusted to admit a greater number of patients. A lease on the new
quarters has been concluded lately.
The new building is an attractive
three-story and basement residence with
brownstone front. It is arranged to accommodate fifteen nurses.



300-pound, full panelled delivery body for Ford cars-including Straight Dash Windshield, New Oil Lamps and Lamp Brackets front and rear, and special Fenders-complete, ready to run,

\$90.00

Open type body, same weight and equipment, 1

\$70.00

## CALLMAIN23

**RECORD AUTO SUPPLY** & SERVICE COMPANY

631 Massachusetts Ave.

M. A. Bayles

W. F. Hale

## Announcement!

Following two years of careful study and investigation of the needs of such an establishment, we are glad to announce the opening of our new

## Electric Garage and Battery Service Station



JOHN A. STERRETT, E. E.

ROBERT F. FLEMING, M. E.

Electric Cars Charged Repair and Recharging of All Types of Storage Batteries Installation, Cleaning and Renovation of Batteries on Gasoline Cars

Equipment: the finest and most complete in the country Service: that is personal, efficient, gratifying Courtesy: invariable as the service-24 hours in the day

WE RESPECTFULLY INVITE YOUR INSPECTION

Sterrett & Fleming

Champlain Ave. at Kalorama Road

Phone North 5050

Local Representatives The Philadelphia Storage Battery Co.